

81ST PLENARY MEETING

# MUMBAI, INDIA

2-5 December 2023



## Cotton Value Chain: “Local Innovations for Global Prosperity”



**Mr Kulin Lalbhai**

Mr. Kulin Lalbhai is the Executive Director of Arvind Limited. He is driving the consumer and digital businesses at Arvind which includes Arvind fashions, real estate and telecom. He has been instrumental in setting up several new retail concepts for the group. He has been involved with expanding the brand portfolio at Arvind fashions and also its foray into footwear. Arvind fashions has emerged as one of India’s leading brand houses with a marquee portfolio of brands like US Polo, Arrow, Flying machine, Tommy Hilfiger and Calvin Klein. It operates more than 1200 stores, 3000 shop-in-shops and has a leadership position in the E-commerce space.

Kulin has been closely involved in the group’s foray into real estate. Arvind Smartspaces is emerging as one of India’s fastest growing companies in the residential segment with a focus on Ahmedabad, Bangalore and Pune. With over 15mn. square feet of projects under execution, Arvind Smartspaces hopes to emerge as a top developer in the country in the coming years. Kulin has been driving the digital transformation agenda at Arvind. Under his leadership Arvind fashions has transformed from being an offline retailer to a leading omni channel brand company. Kulin has also incubated digital start ups within the group such as Omuni which recently was merged with Shiprocket, a logistics focussed unicorn. Kulin drives the corporate affairs function at Arvind. He holds a leadership position in several industry bodies. He is the current chair of the textiles committee of CII and also heads the CII subcommittee on the India-EU FTA negotiations. He is the vice chairman of RAI, the leading industry body for Indian retail. Besides sitting on the boards of group companies he is also an independent director on the board of Zydus Wellness.

Kulin holds an MBA from the Harvard Business School, and a BSc in Electrical Engineering from the Stanford University. Prior to his current role, he has also been a management consultant at Mckinsey & Co.