

## Risk Management Agency Crop Insurance for U.S. Cotton

Presentation to the International Cotton Advisory Committee

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# Risk Management Agency

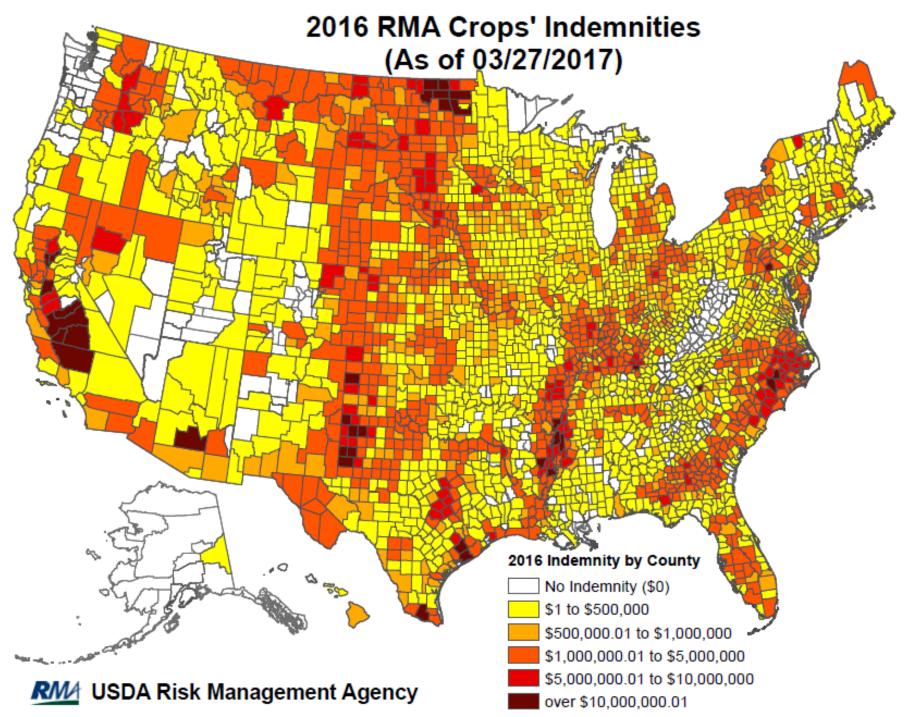
- The Federal crop insurance program protects farmers and ranchers from losses caused by natural disasters and price decline, and has become one of the most important programs in the USDA's farm safety net for farmers and ranchers.
- Federal crop insurance provides coverage for the majority of principle U.S. crops along with other field and specialty crops and some livestock.
- Coverage is provided against agricultural production losses due to unavoidable natural perils such as drought, excessive moisture, hail, wind, hurricane, tornado, lightning, and insects, etc.



## **Crop Insurance Protection**

- In 2016 the program
  - Had approximately 1.2 Million policies
  - Covered 294 million acres
  - Provided over \$100.4 billion in (liability) protection
  - Collected \$5.8 billion in producer paid premium
  - Paid \$3.6 billion to producers for covered losses







## 2014 - Top 10 Commodities by Crop

Rank	2014 Commodity	2014 Liability
1	Corn	\$43.9 Billion
2	Soybeans	\$27.4 Billion
3	Wheat	\$9.3 Billion
4	Cotton	\$4.0 Billion
5	Almonds	\$2.2 Billion
6	Rice	\$1.8 Billion
7	Nursery	\$1.6 Billion
8	Grapes	\$1.5 Billion
9	Orange Trees	\$1.27 Billion
10	Potatoes	\$1.17 Billion



## 2016 - Top 10 Commodities by Crop

Rank	2016 Commodity	2016 Liability
1	Corn	\$39.5 Billion
2	Soybeans	\$22.1 Billion
3	Wheat	\$6.7 Billion
4	Almonds	\$3.6 Billion
5	Cotton	\$3.3 Billion
6	Whole Farm Revenue Protection	\$2.3 Billion
7	Rice	\$1.7 Billion
8	Grapes	\$1.4 Billion
9	Pasture, Rangeland, Forage	\$1.4 Billion
10	Nursery (FG&C)	\$1.17 Billion



#### Cotton Participation - By Type

Year	Policies	Acres	Liabilities	<b>Total Prem</b>	Subsidy	Indemnity	Loss , Ratio
Upland Cotton 2014	84,437	10.4 M	\$4.0 B	\$723 M	\$473 M	\$723 M	1.31
Upland Cotton 2015	97,685	8.6 M	\$3.0 B	\$657 M	\$460 M	\$390M	0.59
Upland Cotton 2016	97,263	9.4 M	\$3.3 B	\$651 M	\$456 M	\$300 M	0.46
Extra Long Staple 2014	1,348	276,972	\$252 M	\$33 M	\$16.9 M	\$89.9 M	2.70
Extra Long Staple 2015	1,337	256,700	\$213 M	\$33 M	\$17.1M	\$94.0 M	2.83
Extra Long	,	,			, ,	,	
Staple 2016	1,285	249,200	\$216 M	\$25 M	\$12.9 M	\$59.7M	2.37

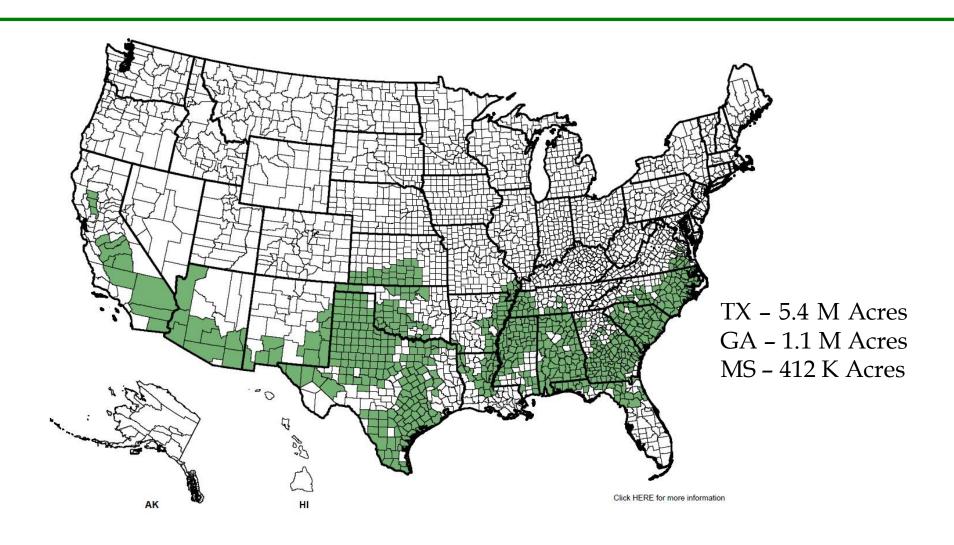


# Organic Cotton 2007-2016

Acres	Liability	Premium	Indemnity	Loss Ratio
142,498	\$55.0 M	\$14.4 M	\$22.2 M	1.54

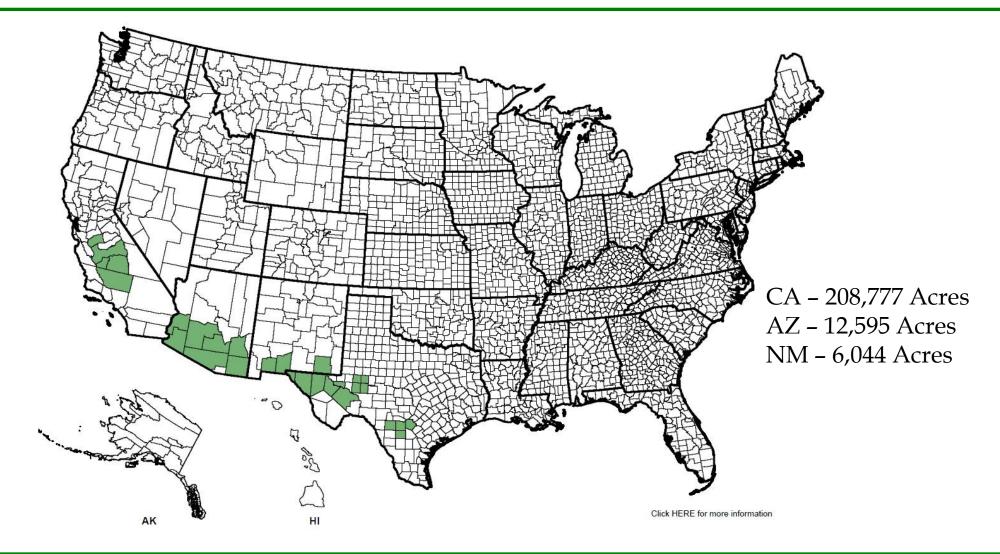


#### States with Upland Cotton Coverage





## States -Extra Long Staple Cotton





#### Farm Bill Overview - For Cotton

Supplemental Coverage Option (SCO);

and

Stacked Income Protection
 Plan (STAX) - Upland
 Cotton





# Supplemental Coverage Option (SCO)

- Area-based coverage for a portion of insurance policy deductible
- Purchased with an underlying individual crop policy
- Payout based on the liability of the individual underlying policy
- 65% premium subsidy
- Available for **cotton** in 2015



# SCO Example

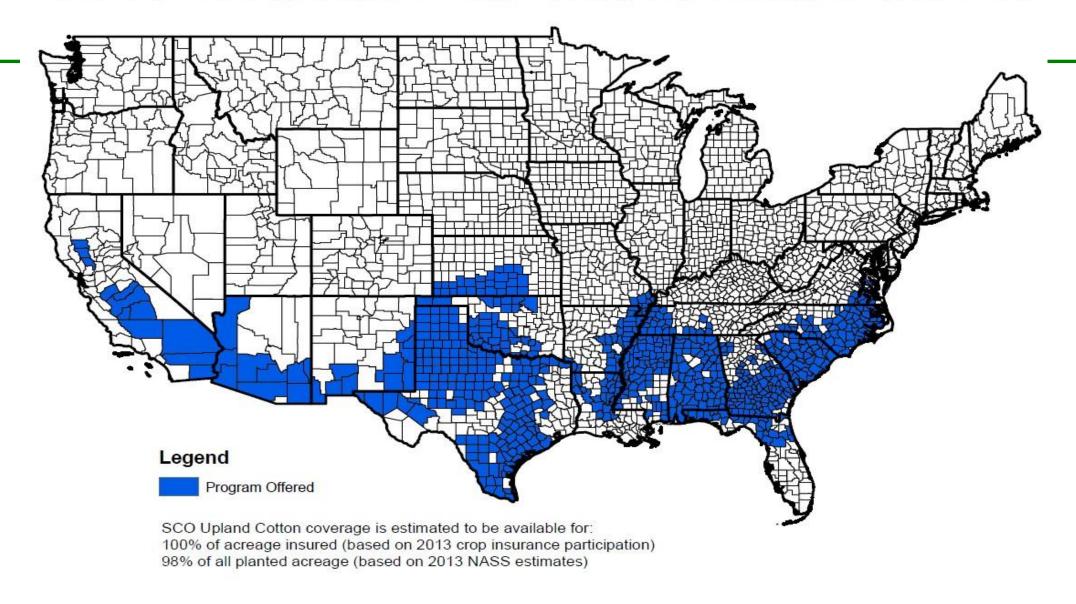
Example:

Grower purchases an individual revenue policy, 75% coverage

SCO Coverage				
Percent of Expected Grower Revenue	In dividual Loss	Area-Based Loss		
1 0 0 % 9 5 % 9 0 %				
<b>8 6 %</b> 8 0 % 7 5 %		SCO Revenue (86% to 75%)		
7 0 % 6 5 % 6 0 % 5 5 % 5 0 % 4 5 % 4 0 % 3 5 % 3 0 % 2 5 % 2 0 % 1 5 % 1 0 % 5 % 0 %	Individual Revenue Policy (75% coverage)			



2015 Crop Year Supplemental Coverage Option (SCO) Availability for Upland Cotton





# Stacked Income Protection Plan Upland Cotton

• Protects against county wide revenue losses and can supplement a producer's underlying cotton policy, or be purchased as a standalone policy.

• Producers can elect coverage of up to 20 percent of expected county revenue, depending on the coverage level of their individual cotton insurance policy.



## STAX (continued)

• STAX payments begin when county revenue falls below 90 percent of its expected level.

 Any acres covered by a STAX policy may not be covered by a Supplemental Coverage Option (SCO) endorsement.



## 2015-2016 - STAX and SCO

SCO				
Year	Acres	Liability		
2015	10K	\$817K		
2016	15K	\$1.8M		

	STAX	
Year	Acres	Liability
2015	2.5M	\$273M
2016	2.5M	\$245M



#### New Tool for Cotton Producers

- The Crop Insurance Decision Tool is an educational tool to show how SCO and STAX interact with crop insurance. This tool helps producers make a first step towards a purchasing decision.
- The decision tool can be found at:
   <a href="http://prodwebnlb.rma.usda.gov/apps/CIDT/">http://prodwebnlb.rma.usda.gov/apps/CIDT/</a>

Also available for Mobile devices



#### Peace of Mind

• Crop insurance provides financial stability for agricultural producers and rural communities.

Are frequently required by lenders

 Provides peace of mind knowing you are covered when natural disasters strike



#### Thank You

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